

# Energy Efficiency Programs Bulletin



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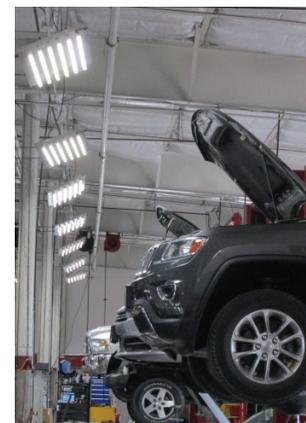
## TNMP territory dealerships to make huge savings with LEDs

Two dealerships within TNMP's territory—Huffines Chrysler Jeep Dodge Ram in Lewisville and Cook Ford in Texas City—are installing LEDs in outside sales lots and inside facilities. Both dealerships will replace 1,000 W metal halides in their parking lots, saving 65–75 percent on energy costs, with 148 kW and nearly a million kWh saved between both lots. This is equivalent to the greenhouse gas emissions from 108 passenger vehicles driven for one year.

Kevin Lardie, general manager of Gay Buick GMC & Gay Family Kia, made similar lighting upgrades at his dealership.

“The lighting upgrades we did during our remodel have not only saved us a ton on our energy bill, but they have improved the overall lighting conditions of the facility,” Lardie said.

Lardie was so pleased with the improvements that the dealership is beginning the process of replacing parking lot and shop lighting. It's these kinds of results that show just how beneficial LEDs can be for dealerships.



## SCORE webinar for small schools sees big results

On March 30, CLEARResult hosted a webinar on TNMP's SCORE program for small schools. Several school representatives attended. There were two presenters: engineering expert Casey Stone, who spoke on LED technology, fluorescent tube retrofits, controls and exterior lighting; and program consultant Michael Skeen, who spoke on the incentive structure of the SCORE program, as well as the specifics of TNMP's Load Management program.

Several schools requested further information, demonstrating the success of the webinar. One of the attending schools even reached out afterward with a potential project idea. Estimated incentive documents were prepared and are now awaiting school board approval.

The presentation has been emailed to the list of invitees and is also available on [tnmpefficiency.com](http://tnmpefficiency.com).

Texas-New Mexico Power offers a portfolio of commercial energy efficiency programs.

The SCORE® Program provides viable energy optimization for school districts, colleges and universities. Designed to educate institutions on energy management and encourage investment in energy efficiency, this program helps partners minimize the impact of volatile energy costs, ease budget pressures, improve infrastructure and optimize learning environments for students.

The CitySmart® Program helps local government entities enhance energy efficiency, lower operating costs, improve air and environmental quality, and meet legislative and regulatory requirements.

Similar to SCORE and CitySmart, the TNMP Commercial Solutions Program provides technical and financial support to help commercial and industrial organizations identify and implement energy efficiency upgrade projects.

The Open Program for small businesses program targets commercial facilities below 100kW in demand usage to enable them to participate in energy saving retrofits.

For more information about the SCORE, CitySmart, Commercial Solutions and Open programs, contact TNMP Project Manager Stefani Case at (214) 222-4174 or [stefani.case@tnmp.com](mailto:stefani.case@tnmp.com).

The programs are sponsored by TNMP and administered by CLEARResult. You can reach CLEARResult at (877) 338-8667 or [tnmp@CLEARResult.com](mailto:tnmp@CLEARResult.com).

Visit us online: [tnmpefficiency.com](http://tnmpefficiency.com)

# PARTNER SUCCESS

## Partner successes and incentives earned YTD

Cook Ford in Texas City  
\$3,953.69

Lewisville ISD  
\$9,984.72

Kohl's in League City  
\$3,163.19

## Congratulations Partners!

### School district undergoes LED retrofit, saving thousands

In January, Sweeny Independent School District completed a four-month retrofit of interior and exterior lighting fixtures across the district. Entegral Solutions helped the district replace an air-cooled chiller at Sweeny High School and multiple DX heat pumps at its administration building. The cost of the lighting and HVAC upgrades were offset by TNMP incentives totaling over \$22,000 and projected annual energy savings of 82 kW and 423,595 kWh.

This project showcases the advantages LEDs offer over fluorescent and HID lighting, improving light quality while reducing operating costs and routine maintenance. Sweeny ISD gives yet another great example of how facility managers can utilize energy-efficient lighting and HVAC technologies to move toward sustainable facilities in the years to come.

We look forward to formally recognizing Sweeny ISD's accomplishments with a TNMP check presentation at an upcoming school board meeting.

### Program announcements

- LED tube retrofits: Starting in 2016, program staff will require additional details about the type of LED upgrade/retrofit project planned. Please be aware that if your retrofit leaves the existing electronic ballasts in place and connected, the incentive rate from the program may differ.
- Commercial Solutions waitlist: As of the end of March, the TNMP Commercial Solutions program is fully subscribed. The program is still accepting projects to its waitlist, however, so don't delay your project application if you have not already submitted one and had it approved.
- Looking for Open program contractors in West Texas: Do you know businesses or contractors in Pecos or Fort Stockton? TNMP has made great strides with its Open program, which targets small businesses with <100 kW peak electric load. If you know any lighting contractors or businesses in the Pecos/Fort Stockton area that could benefit from our services, please let your program representative know.



### Area Representatives

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